

## Asisaun Toovak

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**From:** Frank Damiano <fdamiano@damianoglobal.com>  
**Sent:** Tuesday, March 7, 2023 8:00 AM  
**To:** information  
**Cc:** Kalen Texeira; Mary Patkotak; Asisaun Toovak  
**Subject:** Information Technology Management Contract Bid

Dear City of Utqiagvik,

This email is in response to your solicitation for government information technology management contract bids for the fiscal year 2023-24.

After meeting with Kalen Texeira at City Hall, I believe I understand the city's needs well enough to submit a credible bid. What Kalen described suggests that the core need for the city is onsite technology support during regular business hours.

A part-time resource should meet all the technology needs of the city as described to me.

My company proposes that you retain your current remote IT provider for at least one more year for continuity but bring on a part-time IT professional to assist on-site with the city's day-to-day technology needs.

For a cost of \$10,000 per month, Damiano Global Corp (DGC) could provide broad information technology management support services for up to 20 hours per week.

These services would include, but not be limited to:

- desktop and software support
- server maintenance
- system architecture and design support
- hardware procurement
- AV system support
- general technology consulting

You can utilize this time for anything technology related, and should you elect to utilize our service for more than 20 hours per week on average, you would be invoiced for the additional time over 87 hours at the end of each month at a reduced rate of \$125 per hour.

Beyond myself, who would provide whatever local onsite services are required, my company maintains additional technical resources on staff and has access to a deep well of other specialized resources which can be drawn upon as required to specify and execute special projects like the anticipated switch of accounting software from Microsoft Dynamics GP (aka Great Plains) to Caselle.

Special projects could be quoted for a fixed price upon request.

In the way of references and past performance: during my eight years on slope, I have provided various IT management, system design, and implementation services to various customers and currently manage the IT needs of KBRW and the Utqiagvik Presbyterian Church, where my office is located.

Thank you for your consideration.

## Frank P. Damiano

Founder and CTO



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